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Non-Profit Staff Development Coalition (NPSDC) Workshop
<http://learningconnections.org/non-profit-staff-development-coalition-project>

COACHING FOR SELF-SUFFICIENCY

Thursday | May 25, 2017 | 9:00 am – 4:00 pm
The 2100 Building | 2100 24th Ave. S. | Seattle, WA 98144

This one-day workshop introduces the framework for conducting conversations that lead to client behavioral change and increased self-efficacy. To address the effects of scarcity and other barriers that clients face, participants will learn how to respond to client ambivalence using various coaching interventions relating to the stages of change.

This workshop also covers an exploration of executive skills, which is the ability to organize, plan, control reactions, and get things done. These skills play an important role in clients' success in setting and achieving goals and the ability to exit poverty. Participants will learn to identify work-arounds that reduce the impact of weak executive skills and increase client momentum towards desired outcomes.

Content topics include: *The Coaching Mindset; The Coaching Conversation; Behavioral Economics and the Effects of Scarcity; Goal Setting and The Path to Self-Sufficiency; The Impact of Diminished Executive Function Skills and Goal Attainment; How to Respond to the Client's Stages of Change; Increasing Stick-to-itiveness: Doing With versus Doing For.*

Participant Outcomes:

- know the framework for and have the ability to conduct a coaching conversation
- be able to describe the distinctions of coaching from counseling, consulting and mentoring
- gain competencies on how to use various coaching tools to aid coaching conversations for the purpose of enhancing the client's ability to follow through and take actions
- know how to use and leverage existing strengths, qualities, experiences and values to enhance the coaching relationship

TRAINER: DEVIN STUBBLEFIELD

WORKSHOP FEE

Coalition Member Organization

\$100 per participant [for 1-5 staff from member organization]
\$90 per participant [6 or more staff from member organization]

Non-Member Organization

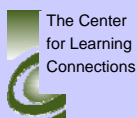
\$149 per participant

CONTINUING EDUCATION UNITS & CLOCK HOURS

Continuing Education Units: workshop certificate documents hours of instruction

Clock-Hour Forms: available free upon completion of the workshop

A project of



The Center
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Connections

REGISTER ONLINE TODAY ! *Space is limited!*

To register online, visit: www.learningconnections.org/non-profit-staff-development-coalition-project/event/156

For more information, contact: Anna McCain; phone 425-640-1424; email anna.mccain@edcc.edu